

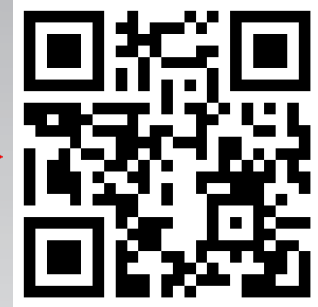


# 2022 Gilbert Fall Training Calendar

Geary Pacific Supply



Scan HERE to Register



## October 2022 Class Schedule

Class	Instructor	Date	Time
SEER2 and What it Means to You	Adam Green	10/04/2022	7:30 AM - 10:00 AM
CoolCloud Installation	Dan Zarrella	10/11/2022	7:30 AM - 10:00 AM
Furnace and Air Handler Installations	Dan Zarrella	10/18/2022	7:30 AM - 10:00 AM
Ecobee Premium	Tom Goebig	10/25/2022	7:30 AM - 10:00 AM

## November 2022 Class Schedule

Class	Instructor	Date	Time
Ductless Install and Sales	Gary Alleman	11/01/2022	7:30 AM - 10:00 AM
Universal Boards and Heating Parts Installation	Susan Wernli	11/08/2022	7:30 AM - 10:00 AM
Benefits of Amana Equipment	Adam Green	11/15/2022	7:30 AM - 10:00 AM
How to Sell with Financing	Seth Ure	11/22/2022	7:30 AM - 10:00 AM
Sales - How to Prepare and Approach	Adam Green	11/29/2022	7:30 AM - 10:00 AM

## December 2022 Class Schedule

Class	Instructor	Date	Time
Sales - How to Interview and Demonstrate	Adam Green	12/06/2022	7:30 AM - 10:00 AM
Sales - How to Validate, Negotiate, and Close	Adam Green	12/13/2022	7:30 AM - 10:00 AM

Register Online: [www.gearypacific.com/Events](http://www.gearypacific.com/Events)

RSVP: Tyler Lance (480) 464-582 / Email: [tylerlance@gearypacific.com](mailto:tylerlance@gearypacific.com)

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