



2022 Phoenix Fall Training Calendar

Geary Pacific Supply



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October 2022 Class Schedule

Class	Instructor	Date	Time
SEER2 and What it Means to You	Adam Green	10/05/2022	8:00 AM - 10:00 AM
CoolCloud Installation	Dan Zarrella	10/12/2022	8:00 AM - 10:00 AM
Furnace and Air Handler Installations	Dan Zarrella	10/19/2022	8:00 AM - 10:00 AM
Ecobee Premium	Tom Goebig	10/26/2022	8:00 AM - 10:00 AM

November 2022 Class Schedule

Class	Instructor	Date	Time
IAQ Training	Nick Ballard	11/02/2022	8:00 AM - 10:00 AM
Ductless Install and Sales	Gary Alleman	11/03/2022	8:00 AM - 10:00 AM
Universal Boards and Heating Parts Installation	Susan Wernli	11/09/2022	8:00 AM - 10:00 AM
Benefits of Amana Equipment	Adam Green	11/16/2022	8:00 AM - 10:00 AM
How to Sell with Financing	Seth Ure	11/23/2022	8:00 AM - 10:00 AM
Sales - How to Prepare and Approach	Adam Green	11/30/2022	8:00 AM - 10:00 AM

December 2022 Class Schedule

Class	Instructor	Date	Time
Sales - How to Interview and Demonstrate	Adam Green	12/07/2022	8:00 AM - 10:00 AM
Sales - How to Validate, Negotiate, and Close	Adam Green	12/14/2022	8:00 AM - 10:00 AM

Register Online: www.gearypacific.com/Events

RSVP: Edwin Orozco (602) 484-7850 / Email: edwinorozco@gearypacific.com

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Visit Us on the Web at: www.gearypacific.com